

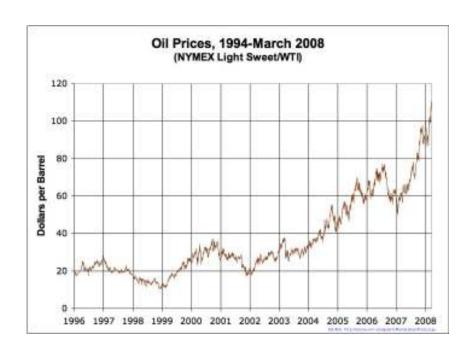
The University of Georgia

Biodiesel Program Costs and Savings

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Petroleum vs. Soybean Oil 2007-2008



Petroleum Price 2X

Soybean Oil Price 3X

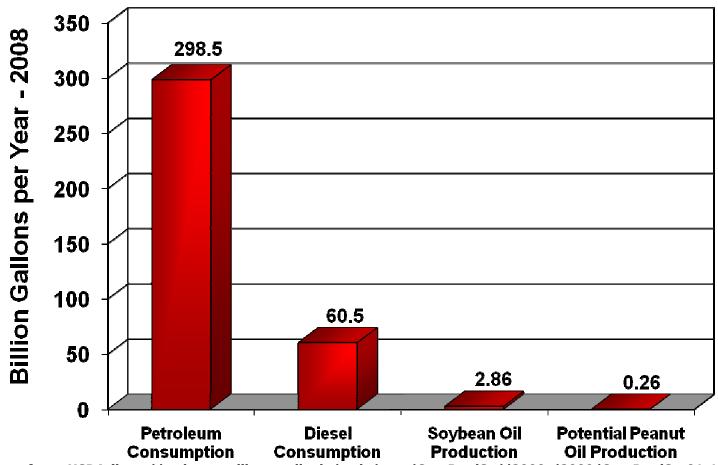




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US Petroleum Consumption vs. Possible Oilseed Oil Production



Data from: USDA (http://usda.mannlib.cornell.edu/usda/nass/CropProdSu//2000s/2009/CropProdSu-01-12-2009.pdf)
DOE - Energy Information Administration (http://www.eia.doe.gov)

http://www.soystats.com/2008/page_21.htm



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Feedstock Supply and Price Volatility

 Limited supply of Biodiesel feedstocks in the US. Most oils are used in foods and have associated high price

 Fats and Oils as well as fuels are commodities and thus have volatile prices.



Tax Incentives

- US Federal Tax Credit of \$1.00/gal for virgin oils: soy, poultry fat, etc.
- This is a tax credit on the fuel tax given to the blender
- Fuel must be blended with petroleum
- MUST PRODUCE SPEC FUEL TO COLLECT



European Market Loss

- In recent years majority of US produced Biodiesel was shipped to European markets
 - Europe = Mandated Use/Expensive Petroleum
 - US = Inexpensive Fuel/Cheap Biodiesel
- European markets have closed their ports to subsidized US.



Biodiesel – Production and Availability

- 75 million gallons (2005)
- 250 million gallons (2006)
- 400 million gallons (2007)
- 650 million gallons (2008)
- Currently available at 300+ stations (http://www.biodiesel.org).





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Bottom Line on Industrial Production

- Most of US production capacity is idle.
- 2009 US Production will likely see a decrease for the first time.
- Feedstock is the key = 75-85% of cost when using commodity based fresh edible/industrial oils □

Opportunity

- Free or Cheap Feedstock could reduce Biodiesel cost by up to 85%
 - Yellow Grease
 - Agricultural Waste Products
 - Municipal Waste Products
 - Alternative low-input crops with additional benefits

Chemical Costs

- Methanol
 - Commodity pricing.
 - www.methanex.com
 - .20 gallons for each gallon of fuel
 - Current price \$.95/gal
 - Cost per gallon: \$.19

Chemical Costs

- Catalyst
 - Postassium Hydroxide
 - Chemical Suppliers
 - Fixed Prices at low volume
 - Current Price ~\$2/lb
 - \sim .1lb/gal = \$.20/gal

Chemical Costs

- Total Chemical Costs
- \$.19(Methanol)+\$.20(KOH) = \$.39/gal

Costs will vary with Methanol pricing, catalyst selection and quality of oil. This model assumes 0% FFA

Equipment

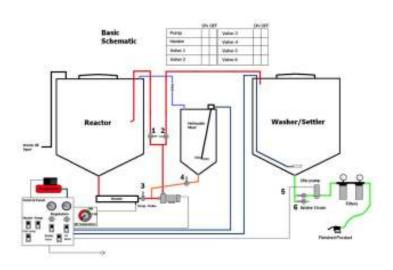
- Off the Shelf Technology
 - Multiple suppliers cost from \$10-\$200/gallon/year for small scale
 - Buyer beware: Bad stuff in = bad stuff out.
 - There is no "silver bullet" technology for production. All processes require user expertise/experience

Equipment

- Do It Yourself
 - Can be much cheaper to build yourself
 - Basic design uses cone bottom settling tanks, pumps and heaters
 - Requires mechanical expertise/understanding of process.

Equipment

- Do It Yourself
 - http://ucobiodiesel.com/







Labor

- Trained technical staff
- Batch requires attention
 - 1) when reaction is running
 - 2 when transferring materials
- Approximately 5-8 man hours needed per batch when things run smooth!!!
- Cost = labor cost/gallons per batch



Unforeseen Expenses

- This can be major factor when things don't go smooth
 - Feedstock Cleanup
 - Waste disposal (tipping fees)*
 - Reprocessing



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